

BROOKFIELD AVIATION FINANCE

With a long history over 30 years in the aviation industry, our continuous dedication to innovation and quality have established us as the most reliable partner in the field of mergers and acquisitions (M&A).



BROOKFIELD AVIATION
FINANCE

OPPORTUNITY

Utilise Brookfield's expertise to facilitate investment in your aviation business seamlessly.




A MULTIDIMENSIONAL APPROACH TO FINANCE AND INVESTMENT

- Strategic Acquisition of Aviation Businesses
- Sale of Aviation Businesses
- Investment and Joint Venture Expertise
- Raising Capital and Finance Solutions
- Aircraft Leasing Solutions

Contact Us

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 brookfieldaviationfinance.com



BROOKFIELD AVIATION
FINANCE

PREPARATIONS FOR THE SALE

- 1 **First Exploratory Call**
- 2 **Assessment of Client Needs**
- 3 **Sign a Service Agreement**
- 4 **Documentation Readiness**
- 5 **Project Execution**
- 6 **M&A Transaction Facilitation**
- 7 **Close the deal**



APPROACH AND STRATEGY TO INITIATE THE SALE

- Provide sellers with the guidance to prepare the documentation.
- Create marketing strategies to attract the right investors or buyers.
- Facilitate day to day M&A activities and drive forward the result.



MARKETING EFFORTS TO TARGET DEMOGRAPHIC

• MARKETING MATERIALS

Develop marketing strategies to elevate the company's visibility and position effectively for investors and buyers.

• UNIQUE STRATEGIES

Tailor marketing messages to highlight unique selling points of the company.

• PROMOTIONAL ACTIVITIES

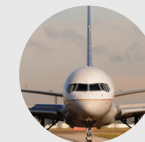
Professional listings on the M&A specialist platforms to attract broader prospective buyers.



HERE ARE A FEW EXAMPLES FOR YOU TO LOOK AT



**Profitable
Flight School
for Sale in
South Africa**



**FAA Part 121
Low-Cost
Carrier
Investment**



**FAA Part
135
Operator
for Sale; US**

WHY CHOOSE US?

SPECIALISTS IN SELLING AVIATION BUSINESSES



OUR GLOBAL NETWORK IN AVIATION

We establish business relationships with a wide range of active buyers, including airlines, aviation holding companies, educational groups, joint ventures and private equity firms.



EXPERTS IN THE AVIATION INDUSTRY

We understand the ecosystem between aviation businesses, which enables us to connect your company to the right buyers.

WE UNDERSTAND YOUR BUSINESS

With 30+ years in aviation, we understand your business model and know how to put you in front of the right buyers.



EXPERIENCED IN M&A TRANSACTIONS

We facilitate day-to-day M&A transactions and discussions with potential buyers. We answer questions on your behalf and save your valuable time and resources to focus on other matters.

BROOKFIELD AVIATION CLIENTS SINCE 1993





OUR TEAM OF EXPERTS

60 YEARS OF COLLECTIVE EXPERIENCE IN THE AVIATION INDUSTRY



David George, *LONDON OFFICE*
Chief Executive Officer

David George is the Chief Executive of Brookfield Aviation Finance and co-founder of its sister company Brookfield Aviation International. In a business career spanning five decades, he has a wealth of experience in aviation services, having established businesses in aviation recruitment, training, aircraft leasing, education and finance. His companies have supplied services to over 250 airlines across all six continents and he has assembled a highly qualified team of finance professionals to handle the expanding business in aviation business sales, M & A and investment.



ANNA TRAN, *LONDON OFFICE*
V.P. Brookfield Aviation Finance

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With more than 12 years of experience in international development, M&A, and investment, Anna Tran is an expert at engaging stakeholders, marketing aviation companies, and creative investment ideas. She regularly directs M&A activities such as assisting sellers in executing transactions, presenting opportunities to buyers and fostering close collaborations between buyers and sellers. She holds a Master's degree in Management (Finance).



PAUL OSORIO, *LONDON OFFICE*
Director of Business Development & Strategy

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Paul is an expert in relationship building, client acquisition, and negotiating, having worked with more than 70 airlines worldwide for Brookfield. He holds an MSc in International Management and is in charge of hiring, pilot training, and financial services. He is responsible for major aviation business sales and investment projects.

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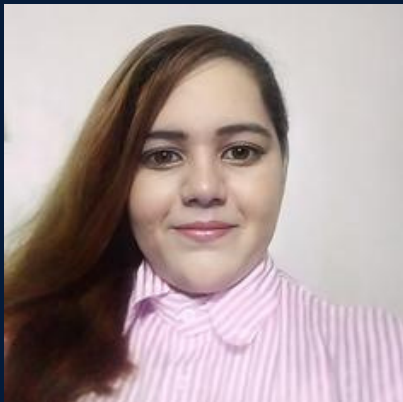


FELIPE CABEZAS, *COLOMBIA OFFICE* **Investment Project Manager**

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Felipe Cabezas, an Investment Project Manager at Brookfield Aviation Finance, is a graduate of economics with a specialty in marketing strategy. He is particularly skilled in financial analysis, research, marketing, and investor interaction in the aviation and aerospace industries.



NAIRAH DINAH, *MAURITIUS OFFICE* **Mergers and Acquisitions Manager**

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With a Master's in Accounting & Finance, Nairah is an M&A Manager who offers expertise in business development, financial research, and management. She has successfully managed onboarding processes, managed portfolios of over 75 partners in the past, developed new business, and made long-term growth contributions.



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